

Peter H. Monroe

1810 Pine Hill Drive • Safety Harbor Fl. 34695; • Bus. 727 441-1951 ext.225 • Cell 727.643.6303 • p.monroe@kleinandheuchan.com

Director and a qualifying broker of Klein & Heuchan, Inc., a premier diversified commercial brokerage company, developer, and commercial investor in Clearwater, Florida. Monroe also serves as CEO of National Real Estate Ventures, LLC, a company specializing in provision of commercial real estate services; purchase and turnarounds of distressed commercial properties; and commercial real estate investment. All NREV activities are done in connection with Klein & Heuchan. For 35 years, Monroe has held leadership positions in private, nonprofit and government organizations. His unique blend of management, financial, legal, real estate, construction, banking, government and political skills add value to commercial real estate and other projects.

ACCOMPLISHMENTS

- Played key role in cutting budgeted losses by \$60 billion as President, RTC Oversight Board under Presidents Bush/Clinton.
- Acknowledged leader in RTC's pioneering of securitization of commercial mortgages (CMBS) program.
- Reformed and terminated numerous programs and projects as Chief Operating Officer of the Federal Housing Administration.
- Wrote briefs for the President while at the Cost of Living Council, leading to rent decontrol and anti-inflationary initiatives.
- Developed, financed, managed and refinanced 10 major retail and office projects; and 6 free standing drugstores.
- Negotiated profitable sale of all remaining Rutenberg commercial projects in anticipation of 1989 real estate crash.
- Sold /developed \$750 million diverse commercial real estate product at Paradise, Wilherst, Sembler, and Rutenberg.
- Led negotiations and drafting for nationwide sale-leaseback of model homes; lead counsel for SEC filings at U.S. Home Corporation.
- Increased ULI Foundation endowment to record level by exceeding fund-raising goals.

CAREER HISTORY

Director and a qualifying broker of Klein and Heuchan, Inc.	2014-Current
CEO of NREV providing commercial receivership, brokerage and investment services	2007- Current
Senior Vice President of sales, Paradise Development Group	2002 – 2007
Executive Director, Urban land Institute Foundation	2000 – 2002
President, Wilherst Developers, Inc.	1997 – 2000
President, Specialty Development Divisions, the Sembler Company	1995 – 1996
CEO of Oversight Board, Resolution Trust Corporation (RTC)	1990 – 1993
Chief Operating Officer/General Deputy FHA Commissioner, Department of HUD	1989 – 1990
President, Rutenberg Commercial Developers	1978 – 1989
Corporate Counsel and Assistant to Chairman, US Home Corporation	1973 – 1978
Executive Assistant to Director of Cost of Living Council	1972 – 1973
Special Assistant to Undersecretary, US Dept. of Housing & Urban Development	1970 – 1972

EDUCATION/BOARDS/LICENSES/CAMPAIGNS

BA, Political Economics, magna cum laude, Phi Beta Kappa, Williams College, 1965
MA, Oxford "First" (majoring in economics) and Tennis "Blue", Oxford University, Exeter College, 1967
JD, Harvard Law School (cross-registered at Harvard Business School), 1970
Member of Florida and Michigan Bars
Vice Chairman of Florida bar Receivership Subcommittee
Past Board Director of Republic Bank, Clearwater, Florida
Republican primary candidate for U.S. Senate 2006
Past Board member of Partners in Productivity-sponsored by Florida Committee of 100 and Florida Tax Watch
Present member of the International Council of Shopping Centers (ICSC); the Tampa Bay Real Estate Council (REIC); the National Association of Realtors (NAR), the Florida Association of Realtors (FAR), and the Florida Gulf Coast Commercial Association of Real Estate Professionals (FGCAR)
Principal digital and financial tools used in sales, purchases, leasing and management of commercial real estate: Loopnet, Catylist, Matrix, Retail Lease Trac, LinkedIn, and ARGUS,

PERSONAL INFORMATION/INTERESTS

Married with two children and great dog
Active in singles tennis competition—retained national age group ranking
International travel